

May 31, 2022

IMAP Germany advises the shareholders of AMC AG on sale to UPM Raflatac

IMAP is pleased to announce that the shareholders of AMC AG, a leading manufacturer of self-adhesive media, have signed an agreement to sell their shares to Finnish company UPM Raflatac. With this acquisition, UPM continues its strategic growth in the attractive specialty packaging materials value chain and expands its product offering. Both parties have agreed not to disclose the purchase price or other transaction details. The transaction is expected to be closed at latest in Q3, 2022. The closing of the acquisition is subject to regulatory approvals.

AMC AG was founded in 1996 and is specialized in coating pressure-sensitive filmic label stock and Viscom/Graphics materials under the Intercoat brand as well as removable self-adhesive stationary products under the brand names Global Notes and Print Inform at two locations in Kaltenkirchen and Hagenow. The company employs more than 300 people and its latest financial year sales reached €110 million.

UPM Raflatac is a leader in sustainable labeling through their innovative self-adhesive label materials and services with a global network of factories, distribution terminals and sales offices. The company employs around 3,000 people and achieved sales of €1.7 billion in 2021. UPM Raflatac is part of UPM with around 17,000 employees worldwide and annual sales of c. €9.8 billion. UPM delivers renewable and responsible solutions and innovates for a future beyond fossils across six business areas: UPM Fibres, UPM Energy, UPM Raflatac, UPM Specialty Papers, UPM Communication Papers and UPM Plywood.

"We are pleased to see AMC continuing to grow within the UPM Raflatac family. We strongly believe that by combining our knowledge and capabilities with UPM Raflatac's experience, we can provide even stronger benefits to our customers and a successful future for our employees. We would like to thank the IMAP team for their professional and spot-on advice in this exciting transaction process," said Wolfgang Lechner and Thomas Schwerdtfeger, Shareholders and Board members of AMC AG.

The IMAP Germany team consisting of Dr. Carsten Lehmann, Patrick Fritscher and Isabella Böing exclusively advised the shareholders of AMC AG and supported them in preparing, negotiating and successfully closing the transaction.

BUSINESS SERVICES

Leading manufacturer of self-adhesive media
GERMANY

has been acquired by

UPMRAFLATAC

Leader in sustainable labeling
FINLAND

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IMAP is an International Mergers and Acquisitions Partnership, with 450 M&A professionals and a presence in 43 countries. IMAP has closed over 2,200 transactions valued at \$120 billion in the last 10 years and is consistently ranked among the world's top ten M&A advisors for mid-market transactions (Refinitiv). IMAP advises primarily mid-sized companies and their shareholders on sales and acquisitions globally, providing clients with entrepreneurial, unbiased advice and successfully helping them achieve their objectives.