

# 41 M&A deals worth more than USD 1.0 bn

## Avg. disclosed deal size: USD 37.0 mn

## 22% cross-border deals

## 16 deals with Private Equity involvement

### M&A Transactions by Industry















### Global Performance

- 1 KPMG
- 2 Sumitomo Mitsui
- 3 Rothschild & Co
- 4 Lazard
- 5 Mizuho Financial Group
- 6 IMAP**
- 7 Ernst & Young
- 8 PwC
- 9 Houlihan Lokey
- 10 Lincoln International

Ranking based on number of transactions closed between January and March 2018. Undisclosed values and values up to \$500 million. Source: Thomson Reuters.

IMAP – International M&A Partners – advises primarily mid-sized companies and their shareholders on the sale and acquisition of companies on a global scale. With the experience of more than 200 successful transactions annually varying from USD 20 – 300 million, we provide our clients with entrepreneurial, unbiased advice and successfully help them achieve their objectives.

## Selected M&A Transactions

<p><b>CONSUMER &amp; RETAIL</b> </p> <p><b>TORQUEST</b> Beyond Capital</p> <p>Manager of private equity funds CANADA</p> <p>Acquired 100% of Business Operations</p> <p><b>Rubicon</b> PHARMACIES CANADA INC.</p> <p>Operator of retail pharmacies CANADA</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>	<p><b>FOOD &amp; BEVERAGE</b> </p> <p><b>CEREA PARTENAIRE</b></p> <p>French private equity firm FRANCE</p> <p>Acquired 100% of Business Operations</p> <p><b>MONISO</b></p> <p>Leading player in the Italian bakery industry ITALY</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>	<p><b>FOOD &amp; BEVERAGE</b> </p> <p>Rieker Investment AG</p> <p>Family Office SWITZERLAND</p> <p>Acquired Majority Control of Business Operations</p> <p><b>PRO HO GA</b></p> <p>Premium food retailer for the HoReCa industry GERMANY</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>
<p><b>TECHNOLOGY</b> </p> <p><b>CLSA</b> CAPITAL PARTNERS</p> <p>Private equity fund JAPAN</p> <p>Acquired 100% of Business Operations</p> <p>Hama Engineering</p> <p>Semiconductor engineer staffing company JAPAN</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>	<p><b>TECHNOLOGY</b> </p> <p><b>HANOVER INVESTORS</b></p> <p>Private equity investment firm UNITED KINGDOM</p> <p>Acquired 100% of Shares</p> <p><b>escher</b> we understand post</p> <p>Technology and software solutions for postal sector and public agencies IRELAND</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>	<p><b>INDUSTRIALS</b> </p> <p><b>JUURI</b> PARTNERS</p> <p>Finnish private equity investment fund FINLAND</p> <p>Acquired 100% of Business Operations</p> <p><b>FINELCOMP</b></p> <p>Manufacturer of electrical enclosures FINLAND</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>
<p><b>INDUSTRIALS</b> </p> <p><b>MANGROVE EQUITY PARTNERS</b> </p> <p>Private Equity UNITED STATES</p> <p>Acquired Majority Control of Business Operations</p> <p> www.rasmussen.com</p> <p>Supplier of marine products UNITED STATES</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>	<p><b>HEALTHCARE</b> </p> <p><b>NUVASIVE</b></p> <p>Surgical devices for treatment of spine disorders UNITED STATES</p> <p>Acquired</p> <p><b>SafePassage</b> Patient Monitoring Services</p> <p>Patient monitoring and medical scanning services UNITED STATES</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>	<p><b>TRANSPORT &amp; LOGISTICS</b> </p> <p><b>blm</b> LOGISTICS</p> <p>Investee of Stratus (PE fund) BRAZIL</p> <p>Acquired 100% of Business Operations</p> <p><b>KUEHNE + NAGEL</b> </p> <p>Brazilian road freight business of leading global logistics company BRAZIL</p> <p><b>IMAP</b> ADVISED ON SALE OF COMPANY</p>