

### IMAP closed 49 M&A deals worth more than \$1.4bn in Q1 2020

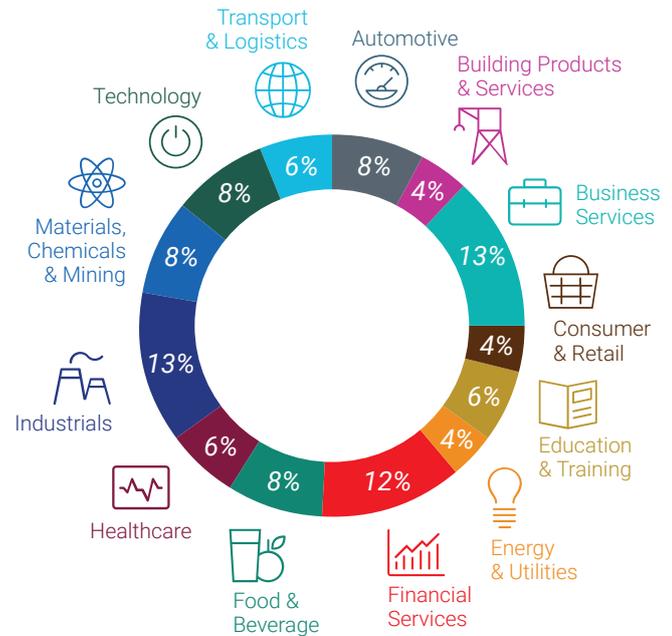
#### Global Performance

| Rank     | Advisor         |
|----------|-----------------|
| 1        | PwC             |
| 2        | KPMG            |
| 3        | Rothschild & Co |
| 4        | Houlihan Lokey  |
| <b>5</b> | <b>IMAP</b>     |
| 6        | Deloitte        |
| 7        | Sumitomo Mitsui |
| 8        | KBS Corporate   |
| 9        | Lazard          |
| 10       | Jefferies       |



Ranking based on number of transactions closed in Q1 2020. Undisclosed values and values up to \$500 million.  
Source: Refinitiv and IMAP internal data.

#### Deal Distribution by Sector Q1

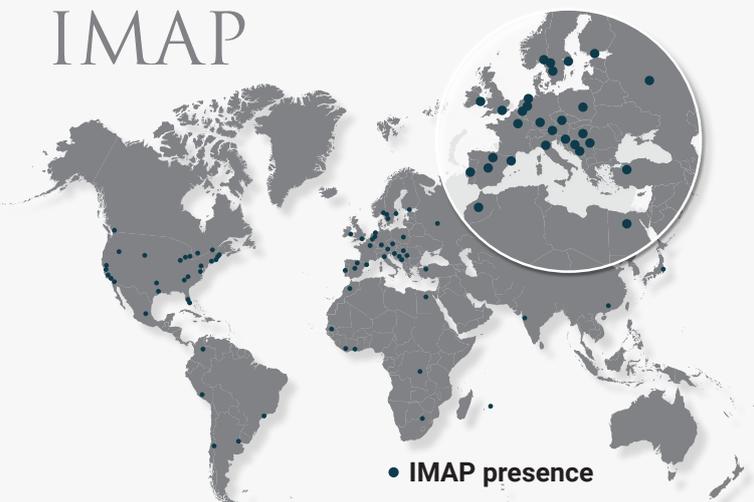


IMAP closed 49 M&A deals worth more than \$1.4bn in Q1 2020. 43% of the deals were cross-border. Deals were closed across 13 different sectors, with Industrials and Business Services the most represented.

“IMAP teams across the world were very active in the first quarter and even completed several transactions in March despite escalation of the Covid19 crisis. While a significant drop-off in M&A activity is expected in Q2, IMAP partners will leverage decades worth of experience in navigating volatile market scenarios to continue serving clients in the challenging times ahead.

Jurgis V. Oniunas, IMAP Chairman

## IMAP



### IMAP is a global team of proven, trusted advisors with global M&A, restructuring and debt advisory experience

- Although the current crisis is causing great uncertainty, IMAP partners want to help keep the damage to company owners and their lenders as low as possible for 2020 and ensure they flourish again after the crisis.
- With 450+ advisors worldwide and successfully closing around 200 transactions per year, IMAP teams have experience running M&A sales processes in crisis to restore and strengthen companies and have successfully implemented many projects in complicated situations.
- Understanding the different liquidity and capital supports and providers in different markets, as well as access to debt and equity capital is how we can help navigate companies through this difficult time.

## Selected Q1 Transactions

**INDUSTRIALS** 



UNITED STATES

Acquired 100% of Business Operations



UNITED STATES

IMAP

ADVISED ON SALE OF COMPANY

**MATERIALS** 



CANADA

Acquired Selected Assets of Seller's Business Operations



ARGENTINA

IMAP

ADVISED ON SALE OF COMPANY

**TRANSPORTATION & LOGISTICS** 



GERMANY

Acquired 100% of Business Operations



SPAIN

IMAP

ADVISED ON SALE OF COMPANY

**CONSUMER & RETAIL** 



CANADA

Acquired 100% of Business Operations



UNITED STATES

IMAP

ADVISED ON SALE OF COMPANY

**AUTOMOTIVE** 



INDIA

Acquired 100% of Business Operations



SLOVAK REPUBLIC

IMAP

ADVISED ON PURCHASE OF COMPANY

**BUSINESS SERVICES** 



UNITED STATES

Acquired Majority Control of Business Operations



IRELAND

IMAP

ADVISED ON SALE OF COMPANY

**INDUSTRIALS** 



GERMANY

Acquired 100% of Business Operations



GERMANY

IMAP

ADVISED ON SALE OF COMPANY

**ENERGY & UTILITIES** 



CANADA

Acquired Majority Control of Business Operations



COLOMBIA

IMAP

ADVISED ON PURCHASE OF COMPANY

**TECHNOLOGY** 



ARGENTINA

Acquired 100% of Business Operations



ARGENTINA

IMAP

ADVISED ON SALE OF COMPANY